

From: L Jones <jd121118@yahoo.com>
Sent: Thursday, October 6, 2022 11:39 AM
To: rlong@jeffersoncountyfl.gov
Subject: County Manager Submission
Attachments: Jefferson County Cover Letter.docx; Larry Resume.docx; Larry Jones Professional References (1).docx; Larry Jones Unofficial (1).pdf

MS. Please find attached resume' and supporting documentation regarding Jefferson County's recruitment of candidate for County Manager position. Please do not hesitate to contact me with any questions or further requirements.

Best Regards,

Larry Jones

September 4, 2022

Larry Jones
47 Jones Road
DeFuniak Springs, FL 32433
Jdl21118@yahoo.com
850-699-1157

Jefferson County Board of County Commissioners
C/O Renee Long
445 W. Palmer Mill Road
Monticello, FL 32344

Dear MS. Long,

Please let this letter serve as notice regarding my interest in being considered for the position of County Manager for Jefferson County, Florida. You will find that my unique credentials make me a candidate worthy of consideration.

I served three terms as County Commissioner in Walton County, Florida, from 2000-2012, when I did not seek reelection. Shortly after leaving office in 2012, I was selected to serve as Special Projects Coordinator for Walton County. I served in that capacity for 5 months and then was appointed by the Walton County Board of County Commissioners as County Administrator. I held that position for over 8 years. For personal reasons, which I will be glad to discuss, I separated in good standing from Walton County in April of this year. After some months of travel and relaxation, it is time that I reenter the work force and offer my years of leadership and management experience, along with my education, in a local government setting.

Walton County spans from the Gulf of Mexico to the Alabama state line. The current population is 76,000 and has a county budget of \$240 million. Walton County is one of the fastest growing counties in Florida and in the US. Included in the County are the iconic towns of Rosemary Beach, Alys Beach, Seaside, Watercolor and Gayton Beach, all situated on the emerald green waters of the Gulf of Mexico. The northern part of the County consists of Historic DeFuniak Springs, many rural communities and thousands of acres of farm and silviculture lands. Walton County's motto is Pride, Preservation and Conservation. As Commissioner and Administrator, it was expected that each of those components be considered when making and implementing policy.

I have a bachelor's degree in management from the University of West Florida and a master's degree in public administration from Strayer University. I maintained a 4.0 GPA in my master's program and received a perfect score on my master's thesis, "The Doctrine of Customary Use: are Florida Beaches Public or Private Based on the Doctrine of Custom." Prior to my time in the public sector, I spent many years in the private sector as a business owner and operator. Those

years of being in business for myself molded my management philosophy, which is summed up in developing an organizational culture of individual and organizational growth, building positive internal and external relationships all of which will drive organizational success. I have found that these principles are applicable in the public sector, as I instituted them in my years in government service and found they do indeed drive success.

You will find details of areas of responsibility on my attached resume. As you will see there, I have high level experience in most all aspects of County government. Following is a few of the many accomplishments and philosophies I had as Commissioner and Administrator.

- Instituted a County Administrator form of government in my first year in office.
- The first Commissioner in Walton County to complete Florida Association of Counties Certification and Advanced Certification programs
- As both Commissioner and Administrator I understood the importance of developing meaningful relationships with County staff and developing a confidence and trust which translates into a more effective and efficient organization.
- As Administrator I understood the importance of developing trust and confidence with Commissioners. Honest and timely communication is key to developing such trust and confidence and I was successful in doing so.
- Served on FAC Board of Directors, Small County Coalition Advisory Committee, Gulf Consortium Board of Directors, Walton County Economic Development Alliance Board of Directors
- Worked with federal and state legislators to procure funding to 4 lane the only north/south corridor in Walton County.
- Was instrumental in developing the Mossy Head Industrial Park, a 300-acre project that has sold out and developed, bringing millions of dollars into the County coffers, hundreds of jobs and tens of millions in investment. The largest tenant being a 250,000 sq ft FedEx sorting/distribution facility.
- Worked closely with the local State College to implement programs to better educate local citizens
- Negotiated over \$10 million in savings to the County over the life of solid waste contract
- Worked with County staff and consultants to rewrite the County's Land Development Regulation and Comprehensive Plan and reconcile the two documents to assure that they aligned with one another

- Planned and oversaw the construction of 65,000 sq ft courthouse expansion, new county detention facility and a south county Courthouse Annex.
- Worked closely and had great relationships with all Constitutional Offices, Judges, municipal leaders, and Superintendent of Schools.
- Developed meaningful relationships with community activists and leaders, allowing us to work together for the greater good of the community.
- 3 commitments that I made and kept to Walton County Commissioners as Administrator: no drama, no surprises and I won't embarrass you. I will make the same commitment of the Jefferson County Board of County Commissioners.

Nothing prepares one better for the role of County Manager than experience. During my 20 plus years in local government as an elected and appointed official, there are few, if any, situations that I've not experienced. As you review my submission, I respectfully request your kind consideration as Jefferson County Manager.

Thank you for your time and consideration. I am available to provide any further information, so please do not hesitate to reach out to me. Thanks again and I look forward to hearing from you.

Sincerely,

Larry D. Jones

Strayer University Unofficial Transcript

Name: Larry Jones
 Student ID: 130252596
 Last four of SSN: 2118
 Birth Month & Day: 05-18
 Home Campus: FL Global Campus

Print Date: 2022-01-13

Degrees Awarded

Degree: Master of Public Administration
 Confer Date: 2008-03-24
 Plan: Master of Public Administration

Beginning of Graduate Record

Summer Quarter 2006

Program: Masters of Public Admin
 Plan: Master of Public Administration Major

Course	Description	Attempted	Earned	Grade	Points
CIS 500	Info Syst Decision-Making	4.500	4.500	A	18.000
Term GPA	4.000 Term Totals	4.500	4.500	4.500	18.000
Transfer Term GPA	Transfer Totals	0.000	0.000	0.000	0.000
Combined GPA	4.000 Comb Totals	4.500	4.500	4.500	18.000
Cum GPA	4.000 Cum Totals	4.500	4.500	4.500	18.000
Transfer Cum GPA	Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000 Comb Totals	4.500	4.500	4.500	18.000

Fall Quarter 2006

Program: Masters of Public Admin
 Plan: Master of Public Administration Major

Course	Description	Attempted	Earned	Grade	Points
MAT 300	Statistics	4.500	4.500	A	*
PAD 500	Modern Public Administration	4.500	4.500	A	18.000
Term GPA	4.000 Term Totals	9.000	9.000	4.500	18.000
Transfer Term GPA	Transfer Totals	0.000	0.000	0.000	0.000
Combined GPA	4.000 Comb Totals	9.000	9.000	4.500	18.000
Cum GPA	4.000 Cum Totals	13.500	13.500	9.000	36.000
Transfer Cum GPA	Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000 Comb Totals	13.500	13.500	9.000	36.000

Winter Quarter 2007

Program: Masters of Public Admin
 Plan: Master of Public Administration Major

Course	Description	Attempted	Earned	Grade	Points
BUS 531	Research And Strategic Communi	4.500	4.500	A	18.000
PAD 515	Leadership And Conflict Resolu	4.500	4.500	A	18.000

Strayer University Unofficial Transcript

Name: Larry Jones
Student ID: 130252596

			<u>Attempted</u>	<u>Earned</u>	<u>GPA Units</u>	<u>Points</u>
Term GPA	4.000	Term Totals	9.000	9.000	9.000	36.000
Transfer Term GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined GPA	4.000	Comb Totals	9.000	9.000	9.000	36.000
Cum GPA	4.000	Cum Totals	22.500	22.500	18.000	72.000
Transfer Cum GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000	Comb Totals	22.500	22.500	18.000	72.000

Spring Quarter 2007

Program: Masters of Public Admin
Plan: Master of Public Administration Major

<u>Course</u>		<u>Description</u>	<u>Attempted</u>	<u>Earned</u>	<u>Grade</u>	<u>Points</u>
PAD	525	Constitutional And Admin Law	4.500	4.500	A	18.000
PAD	530	Public Personnel Management	4.500	4.500	A	18.000

			<u>Attempted</u>	<u>Earned</u>	<u>GPA Units</u>	<u>Points</u>
Term GPA	4.000	Term Totals	9.000	9.000	9.000	36.000
Transfer Term GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined GPA	4.000	Comb Totals	9.000	9.000	9.000	36.000
Cum GPA	4.000	Cum Totals	31.500	31.500	27.000	108.000
Transfer Cum GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000	Comb Totals	31.500	31.500	27.000	108.000

Summer Quarter 2007

Program: Masters of Public Admin
Plan: Master of Public Administration Major

<u>Course</u>		<u>Description</u>	<u>Attempted</u>	<u>Earned</u>	<u>Grade</u>	<u>Points</u>
MAT	540	Quantitative Methods	4.500	4.500	A	18.000
PAD	510	Politics,Policy And Ethics In	4.500	4.500	A	18.000

			<u>Attempted</u>	<u>Earned</u>	<u>GPA Units</u>	<u>Points</u>
Term GPA	4.000	Term Totals	9.000	9.000	9.000	36.000
Transfer Term GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined GPA	4.000	Comb Totals	9.000	9.000	9.000	36.000
Cum GPA	4.000	Cum Totals	40.500	40.500	36.000	144.000
Transfer Cum GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000	Comb Totals	40.500	40.500	36.000	144.000

Fall Quarter 2007

Program: Masters of Public Admin
Plan: Master of Public Administration Major

<u>Course</u>		<u>Description</u>	<u>Attempted</u>	<u>Earned</u>	<u>Grade</u>	<u>Points</u>
ECO	550	Managerial Economics & Globali	4.500	4.500	A	18.000
PAD	505	Public Budgeting And Finance	4.500	4.500	A	18.000

			<u>Attempted</u>	<u>Earned</u>	<u>GPA Units</u>	<u>Points</u>
Term GPA	4.000	Term Totals	9.000	9.000	9.000	36.000
Transfer Term GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined GPA	4.000	Comb Totals	9.000	9.000	9.000	36.000
Cum GPA	4.000	Cum Totals	49.500	49.500	45.000	180.000
Transfer Cum GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000	Comb Totals	49.500	49.500	45.000	180.000

Strayer University Unofficial Transcript

Name: Larry Jones
 Student ID: 130252596

Winter Quarter 2008

Program: Masters of Public Admin
 Plan: Master of Public Administration Major

<u>Course</u>		<u>Description</u>	<u>Attempted</u>	<u>Earned</u>	<u>Grade</u>	<u>Points</u>
PAD	520	Policy Anal & Prog Eval	4.500	4.500	A	18.000
PAD	590	Directed Research Project	4.500	4.500	A	18.000

			<u>Attempted</u>	<u>Earned</u>	<u>GPA Units</u>	<u>Points</u>
Term GPA	4.000	Term Totals	9.000	9.000	9.000	36.000
Transfer Term GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined GPA	4.000	Comb Totals	9.000	9.000	9.000	36.000
Cum GPA	4.000	Cum Totals	58.500	58.500	54.000	216.000
Transfer Cum GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000	Comb Totals	58.500	58.500	54.000	216.000
Graduate Career Totals						
Cum GPA:	4.000	Cum Totals	58.500	58.500	54.000	216.000
Transfer Cum GPA		Transfer Totals	0.000	0.000	0.000	0.000
Combined Cum GPA	4.000	Comb Totals	58.500	58.500	54.000	216.000

End of Strayer University Unofficial Transcript

Notes:

- An ("*") in the "Points" column indicates a pre-requisite course that is excluded from the student's GPA.
- An ("*") in the "Grade" column indicates an Administrative Failure or an Administrative Downward Grade Departure has been recorded for the course. The grade is calculated in the student's GPA.
- An (H) in the course description denotes an Honors class.
- A ("^") in the "Grade" column indicates the honors designation was not earned for the course.

Larry D. Jones, BS, MPA

47 Jones Road
DeFuniak Springs, FL 32433
850-699-1157
jdl21118@yahoo.com

Professional Profile

Accomplished career; demonstrating consistent success in both the public and private sectors, conceiving, developing and implementing strategies and programs to drive and deliver organizational success, while developing others to do the same.

Education

Strayer University, Washington, DC

Master of Public Administration, 2008 GPA 4.0/4.0

Areas of study, research and writing

- Modern Public Administration
- Leadership and Conflict Resolution in the Public Sector
- Constitutional and Administrative Law
- Policy and Politics
- Policy Analysis and Program Evaluation
- Public Personal Management
- Research and Strategic Communications
- Public Budgeting and Finance

University of West Florida, Pensacola, FL

Bachelor of Science, Management, 1981

Okaloosa Walton Junior College

Associate of Arts, Business, 1979

Experience

County Administrator

Walton County Board of County Commissioners, 76 N 6th Street, DeFuniak Springs, FL
32433

August 2013-April 2022

Developing and implementing strategies to achieve the goals, objectives, and directives of the Board of County Commissioners. Understanding the importance of internal and external relationships and partnerships with Constitutional Officers, Municipal elected officials, business leaders and other stakeholders in driving organizational success.

Creating an organizational culture to drive success while managing the overall operations of a local government, including directly supervising two Deputy Administrators, Chief Financial Officer, and Human Resource Director. Overseeing a budget of over \$200 million and a staff of over 500 including:

Public Works

- Roads and bridges
- Fleet maintenance
- Environmental
- Mosquito Control
- Wastewater Treatment facility
- Soil Conservation

Facilities Maintenance

- Building Maintenance
- Construction
- Custodial Services

Public Safety

- Probation
- Emergency Response

Recreation

- Eagle Springs Golf and Recreational Center
- Parks Maintenance

Community Development

- Building Department
- Planning and Development
- Code Enforcement

Solid Waste

Public Information

Libraries

Veterans Affairs

HUD

Technology

Finance/OMB (over \$200,000,000)

Purchasing
Grants
Budget
Fixed Assets

Special Projects Coordinator

Walton County Board of County Commissioners, DeFuniak Springs, FL
April 2013-August 2013

Support County Administration and Commissioners in developing and implementing programs and strategies for successful outcomes of numerous special projects including

- Corridor plan for US 331 including Tax Increment Finance District, land use overlay district, design and development standards and developing an utility infrastructure plan
- Manage all County efforts relating to Deepwater Horizon oil spill impacts including RESTORE Act initiatives
- Coordinate and manage efforts relating to the Mossy Head Industrial Park
- Other projects as assigned by Commissioners and Administrator

Commissioner

Walton County Board of County Commissioners, DeFuniak Springs, FL
2000-2012

Chairman, 2003, 2004, 2008, and 2011

Provided leadership in the following:

- County Administration-all aspects of county government
- Tourist Development Council-all aspects of tourism and hospitality industry
- Budget and Finance-all aspects of approximately multimillion dollar budget, both revenue and expenditures
- Legal-all aspects of county legal department including litigation strategy, mediation and contracts
- Human Resources-all aspects of HR department, including executive, management and supervisory levels

- Planning and Development-all aspects of growth management, building and land use
- Emergency Response-all aspects of emergency management including fire, emergency medical services, communication and emergency situations
- Supervision-County Administrator, Tourist Development Director, County Attorney and Executive Assistant
- Lobbying state and federal officials and agencies on behalf of Walton County

Public Sector Manager

Waste Management, North Florida
2009- April 2012

Provide leadership and service to over \$100,000,000 in contract value in fourteen Florida and five Alabama Counties

- Develop and implement strategies to advance district, area and corporate objectives for growth and retention
- Develop, manage, and leverage relationships with municipal partners; including elected officials, staff and external influencers
- Identify growth opportunities, developing and implementing strategies to capture those markets
- Develop internal relationships to advance district, area and corporate objectives
- Participate in development and negotiation of municipal contracts
- Contract compliance
- Develop, prepare and deliver effective presentations

Adjunct Professor

Columbia Southern University
Orange Beach, AL
2009-2011, Current

Adjunct Professor-School of Business, taught Introduction to Business

Facilitate and assess the learning experience of 2nd and 3rd year students in:

- Evolution of Business
- Entrepreneurs, Managers and Employees
- Multinationals and the Global Environment of Business
- Business Ethics
- Leadership, Influence and Communication
- Motivating and Managing People in Business Organizations

- Organizational Culture and Structure
- Marketing and Product Development
- Sales, Distribution and Customer Relationship Management\
- Human Resource Management
- Finance, Accounting and Budgets

Currently employed as part time instructor in the College of Business, awaiting teaching assignment

Business Owner/Manager

1980-2008

Owner/Manager of several successful businesses including:

Multiple retail establishments, food service and residential site development, construction and consulting

- Develop and implement strategies for success
- Develop and implement strategies to achieve organizational goals and objective
- Promote and Manage the attainment of all goals and objectives
- Develop an organizational culture, reflecting ethical standards
- Operational management
- Develop tools and resources to facilitate successful strategy implementation
- Develop, train and manage employees, including managers (5-300 employees)
- Manage employee accountability
- Develop and manage budgets and finances
- Develop and manage customer relationships
- Develop and deliver marketing material

Professional Affiliations

Director-Florida Association of Counties

Member-Executive Committee, Florida Small County Coalition

Member-National Solid Waste Managers Association

Chairman-Walton County Economic Development Alliance

Notable Accomplishments

First Commissioner to be re-elected in Walton County in five election cycles

First Commissioner in Walton County to receive certification and advanced certification from the Florida Counties Foundation

4.0 GPA in Master's Program

Perfect score on Master's Thesis (1000/1000, average score in class 680) '*The Doctrine of Customary Use*'

Four years as chair, Walton County Board of County Commissioners

Larry Jones

Professional References

Bill Imfeld

Executive Director Walton County Economic Development Alliance
Former County Commissioner

850-419-9394

bill@wcedafl.com

Chris Doolin

Florida Small County Coalition

850-508-5492

cdoolin@nettally.com

Kelly Horton

Lobbyist

850-251-8400

Kelly@heffleyassociates.com

Mark Davis

Former Walton County Attorney

850-830-0300

mdavis@clarkpartington.com

